

## Message Text

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17

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W

----- 000556

R 190700Z APR 76

FM AMEMBASSY TEHRAN

TO USDOC WASHDC

INFO SECSTATE WASHDC 6548

UNCLAS TEHRAN 3894

E.O. 11652: NA

TAGS: BBSR, IR

SUBJ: WTDR/FTI

REF: USDOC 1919

1. IRAN 2. CNTRY CODE: 507 3. SER NO:

4. HEPCO

4A. CODE: K 4B. CODE: A

5. 10 SORAYA AVENUE

6. TEHRAN, IRAN

7. ESTABL: 1973 8. EMPL: 500 9. SIZE:(19-X) LARGE

10. REPUTATION:(22-X) GOOD

11. SELLS ITS PRODUCTS THROUGHOUT IRAN.

12. RPT DATE: 4/76

13A. 3531/023 MFG ACT DIST OF BULLDOZERS, LOADERS,  
ROLLERS AND EXCAVATORS.

14. CONTACT: MAHMOUD REZAIE TITLE: MANAGING DIRECTOR

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15. CABLE: 212411 16. TELEX: 212411 KCI

17. TEL: 839360-8

18. FINANCIAL REFS: BANK MELLI IRAN, BANK SHAHRYAR,  
BANK OMRAN, CHEMICAL BANK-N.Y.

19. TRADE REFS: I.H. MICHIGAN, U.S.

20 AGENCY REFS: I.H., MICHIGAN, U.S., LOADERS,  
BULLDOZERS, 1974-LOKOMO, FINLAND, ROLLERS, 1974-  
POCLAIN, FRANCE, EXCAVATORS, 1976.

21. HEPKO WAS ESTABLISHED IN 1973 TO ASSEMBLE AND  
MANUFACTURE ROAD CONSTRUCTION MACHINERY AND EQUIPMENT,  
UNDER LICENSING ARRANGEMENT WITH INTERNATIONAL HARVESTER  
OF U.S., POCLAIN OF FRANCE AND LOKOMO OF FINLAND.  
CONCERN HAS REGISTERED AND FULLY PAID-IN CAPITAL OF  
450 MILLION RIALS. FIRM IS OWNED BY MAHMOUD REZAIE,  
MANAGING DIRECTOR, AND HIS BROTHERS(45PERCENT), IRAN  
DEVELOPMENT AND RENOVATION ORGANIZATION(IDRO)(45PERCENT)  
AND BANK OMRAN(10PERCENT). IDRO IS THE GOVERNMENT AGENCY  
RESPONSIBLE FOR DEVELOPMENT AND EXPANSION OF LOCAL  
INDUSTRIES AND BANK OMRAN IS OWNED BY THE PAHLAVI  
FOUNDATION. FIRM'S PLANT, OCCUPYING 360,000 SQUARE  
METERS OF LAND, IS LOCATED IN ARAK, AN INDUSTRIAL CITY  
IN WESTERN IRAN. FIRM REPORTS WORKING CAPITAL AT  
\$120 MILLION, ANNUAL SALES VOLUME AT \$140 MILLION AND  
CURRENT ANNUAL PRODUCTION OF 1800 MACHINES INCLUDING  
LOADERS, BULLDOZERS, ROLLERS AND EXCAVATORS. BANKING  
SOURCE RATES REPUTATION AS"GOOD". EMBASSY  
RECOMMENDS FIRM AS GOOD TRADE CONTACT.

22. PREPARED BY: A, NAVADEH APPROVED BY: D. E. WESTLEY  
AT AMEMBASSY TEHRAN.  
HELMS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
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**Current Classification:** UNCLASSIFIED  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
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**Disposition Reason:**  
**Disposition Remarks:**  
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**Film Number:** D760147-0634  
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**Line Count:** 96  
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**Office:** ACTION NEA  
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